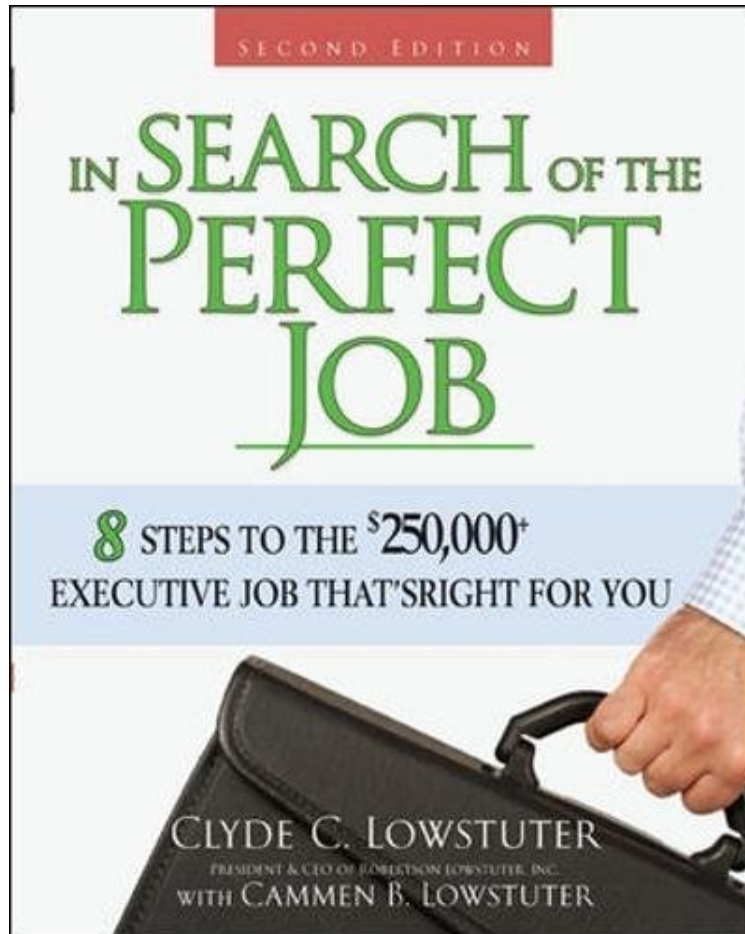


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In Search of the Perfect Job: 8 Steps to the \$250,000+ Executive Job That's Right for You

Clyde C. Lowstuter

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0 of 0 people found the following review helpful. I like this book - a lotBy Duct Tape 2007I like this book - a lot. It is very comprehensive and gives good advice. I recently lost my job for reasons that no one in the organization was able to articulate clearly (likely \$ related), so to me the first 6 chapters on the job searchers mindset were extremely valuable during a period of confusion and doubt. I read some part of this book everyday and it is of great value in terms of how to think of yourself and market yourself, and also for the techniques and advice it provides. However, I docked it one star because it needs an update. This book was written in 2007 and many things have changed in the market place like the increased use of LinkedIn for your job search. If this were just another job search book, I would simply suggest going to another book, but it is very well written and gives great advice, so as a valuable resource it

needs to be updated. The ball is in your court Mr. Lowstuter! 2 of 2 people found the following review helpful. The Perfect Book for Executive Career Management By Robert Sherlock Lowstuter's "In Search of the Perfect Job" was excellent in its first edition. The second edition is even better. As a marketer, I like how the book begins with personal strategic planning -- defining what you offer, and what constitutes a great work "fit" for you -- and progresses into the tactics with which you can identify target companies, tell your story, and negotiate offers. This is an insightful, practical, personal strategic planning tool for executives, and for those who aspire to be. While the book is organized for those actively conducting an executive job search, the thought processes and exercises are also very helpful for anyone wanting to proactively take steps toward achieving greater satisfaction in their career. Someone considering entrepreneurship after working in established corporate environments will likely find Chapter 6 quite relevant and useful. I've bought multiple copies of this book to give to people I know who can benefit from it -- I think it's that good. 1 of 1 people found the following review helpful. Job search help By AvgJoe3 Great book. Somewhat written for the higher-end executive, but good for all professionals. I am an engineer and found it very helpful. The book gives great insight, tips, and how to's - resume, interview, elevator speech, etc. My wife who was re-entering the job market used it also. It was not quite as practical for her, but still helpful.

Find the Executive Position that Gives You the Opportunity, the Challenges, And the Competitive Salary that You Deserve! In Search of the Perfect Job gives you the edge to land a job that matches your senior-level experience and status. Fully revised and updated for leaders committed to growth, it prepares you for the next step--whether you're making a career move, or want to take charge of your career so that you won't be blindsided by a downsizing or a new broom. A highly motivating guide for executives seeking to make a move or readying themselves for that eventuality. If you master the tools provided, you will achieve your career goals.-S. Gary Snodgrass, EVP Chief HR Officer, Exelon Corporation Every executive should buy this book! Clyde has accurately positioned executive recruiters as partners and one of the many tools in your search arsenal.-Edward Santimauro, Senior Client Partner, Korn Ferry International Lowstuter has distilled a lifetime of coaching into a wonderfully crafted owner's manual for executives committed to optimizing their careers.-William A. Colaianni, VP/General Director, Wal-Mart Stores and Amigo Supermarkets, San Juan, Puerto Rico

From the Back Cover Find the executive position that gives you the opportunity, the challenges, and the competitive salary that you deserve! In Search of the Perfect Job gives you the edge you need to land a job that matches your senior-level experience and status. Fully revised and updated to help you meet the constantly-evolving changes in the business world, it will prepare you for the next step in your professional life--whether you're making a career move, or want to take charge of your career so that you won't be blindsided by a downsizing. Clyde Lowstuter provides pragmatic career coaching that gets you ready to tackle the nuances of executive job changing, and explore the many career options open to you. Thought-provoking worksheets and examples will keep you informed, focused, and motivated as you pursue your goal. In Search of the Perfect Job enables you to Develop a fool-proof career transition strategy with proven tactics Identify roadblocks and accelerants that impact your ability to land that perfect job in the C-suite Prepare for interviews by answering more than 225 of the toughest interview questions (sample answers included) from search recruiters and employees Master sound bites that create a commanding impression in 15 seconds Confidently and effectively network with others Negotiate the comprehensive compensation package you deserve About the Author Clyde C. Lowstuter is President CEO of Robertson Lowstuter, a leading executive development firm that has consulted with thousands of clients since 1981. He is a Master Certified Coach from the International Coach Federation. Cammen B. Lowstuter is a staff writer and workshop developer for Robertson Lowstuter, Inc., and is the marketing and promotions coordinator for Colorado Free University.