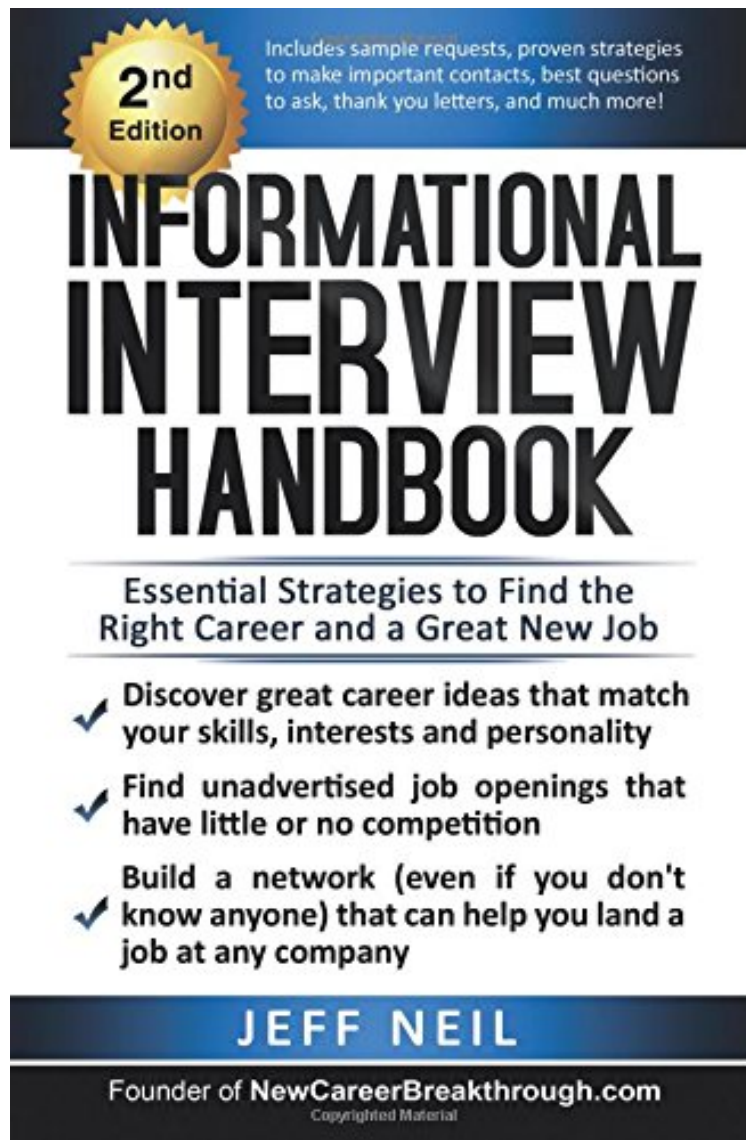


Informational Interview Handbook: Essential Strategies To Find The Right Career A Great New Job

Jeff Neil

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Jeff Neil : Informational Interview Handbook: Essential Strategies To Find The Right Career A Great New Job before purchasing it in order to gage whether or not it would be worth my time, and all praised Informational Interview Handbook: Essential Strategies To Find The Right Career A Great New Job:

1 of 1 people found the following review helpful. Great and effective adviceBy Phoebe BrownI had no idea what this concept was all about until I read this book. I was truly surprised knowing that I had lived my life thus far without any

clue. I must say that this book is an eye opener. At first it was a bit unclear to me why a friend would recommend that I should purchase this book but then I started reading it and I suddenly figured out how to use informational interviews to guide me into finding a new career. This book is filled with important and relevant information to the job seekers and those who are unsure of what they need to do with their lives. I enjoyed the author's writing style and I must say that though I was learning a new concept, I did not have to piece the literature together, because it was all there and well explained. I can tell that a lot of thought and research went into this book due to the wealth of information and the different tools provided by the author. I would definitely recommend this to persons who find themselves at a crossroads and are searching for a career that will make their lives worthwhile. The best thing about this book is that it offers you all the information you need in only 100 pages. This information cannot be found anywhere else, believe me I've tried. It is a breakthrough concept that will change your view of your job and your career. This is a must read. 1 of 1 people found the following review helpful. Excellent! By Becca Most career planning books I've read help you to identify your skills, personality traits and interests, but they don't tell you how to take that self-knowledge and discover career options that are a good match. What distinguishes Informational Interview Handbook from other books of the same genre is the Jeff Neil's 'nuts and bolts', practical strategies to help you discover good career options that 'fit' you. This book has several excellent chapters on how to use LinkedIn to find people who can give you the career advice and assistance you want. I knew LinkedIn could be helpful to my career, but these chapters were incredibly eye-opening and I finally understand how I can use LinkedIn to find many people who can help me identify good career options for me. If you want to use Informational Interviews to help you achieve your career goals, put this book at the top of your reading list. 1 of 1 people found the following review helpful. Gave me direction By PLI was feeling directionless in my career until I read this book and realized there is a much better way to discover career options that are a good match for my skills and interests. The book is full of great insights and strategies about how to find people for informational interviews, how to request informational interviews so people will say 'yes', how to prepare for them, best questions to ask to get the exact career assistance you want, and how to follow up to maximize your success. I had never used informational interviews before and I was afraid people would say no if I asked them for one. But once I read the book's chapter on why many people will agree to an informational interview even when they don't know you, I realized how wrong my fears are. It was the confidence booster I needed. I can't recommend this book enough.

An informational interview is an opportunity to gather insightful career recommendations and advice from qualified professionals.

From the Author Many career choice books and assessments help you to identify your skills, personality and interests, but they don't show you how to discover the right career for you. Most job search books tell you to use informational interviews to get insider advice to find hidden job opportunities, but they don't reveal the exact step-by-step strategies you need to use. I wrote this book to show you EXACTLY how you can use informational interviews to identify the right career for you... and how to tap into the hidden job market to land a great new job. You'll notice there's no fluff in this book. You're busy and you don't need to waste time reading about why it's important to have a job that makes you happy. What you want is a proven strategy you can use right now to find a job and a career that you'll be good at, that you'll enjoy, and that pays you well. And that's exactly what you'll get in this book. From the Inside Flap An informational interview is an opportunity to gather insightful career recommendations and job search advice from qualified professionals by asking the right questions. Unlike a job interview where a company employee asks the questions and the conversation is about the employer's needs, in an informational interview you get to ask the questions and the focus of the conversation is about your career needs. Informational interviews are appropriate for everyone regardless of where they are in their careers or their current employment situations. The Benefits of Informational Interviews You can use informational interviews to: (1) Discover career options that match your skills, interests and personality (2) Assess career ideas (3) Gather insider information to help you find the right job at a specific company (4) Find unadvertised job openings that have little or no competition (4) Get advice and recommendations on how to land a job in a specific field or industry (5) Improve your interviewing skills and preparing for upcoming interviews From the Back Cover Whether you're just entering the workforce or an experienced professional, Informational Interviews are a great way to discover the right career and find an exciting job that you will enjoy and excel at! The Informational Interview Handbook is a complete 'how to' guide and includes: 4 little known strategies you can use quickly and easily to find the precise people who can support your career success 6 'done for you' sample informational interview requests letters How to prepare for an informational interview The best questions to ask during an informational interview Thank you letter templates that you can easily duplicate A remarkably simple 'follow up' strategy and five templates you can copy word for word... to motivate people to help you The step-by-step, winning strategies in the Informational Interview Handbook have been used by thousands of people to find the career success and satisfaction they want. Jeff Neil is nationally recognized career coach who has

helped more than 3,500 people to identify careers they will enjoy and excel at.