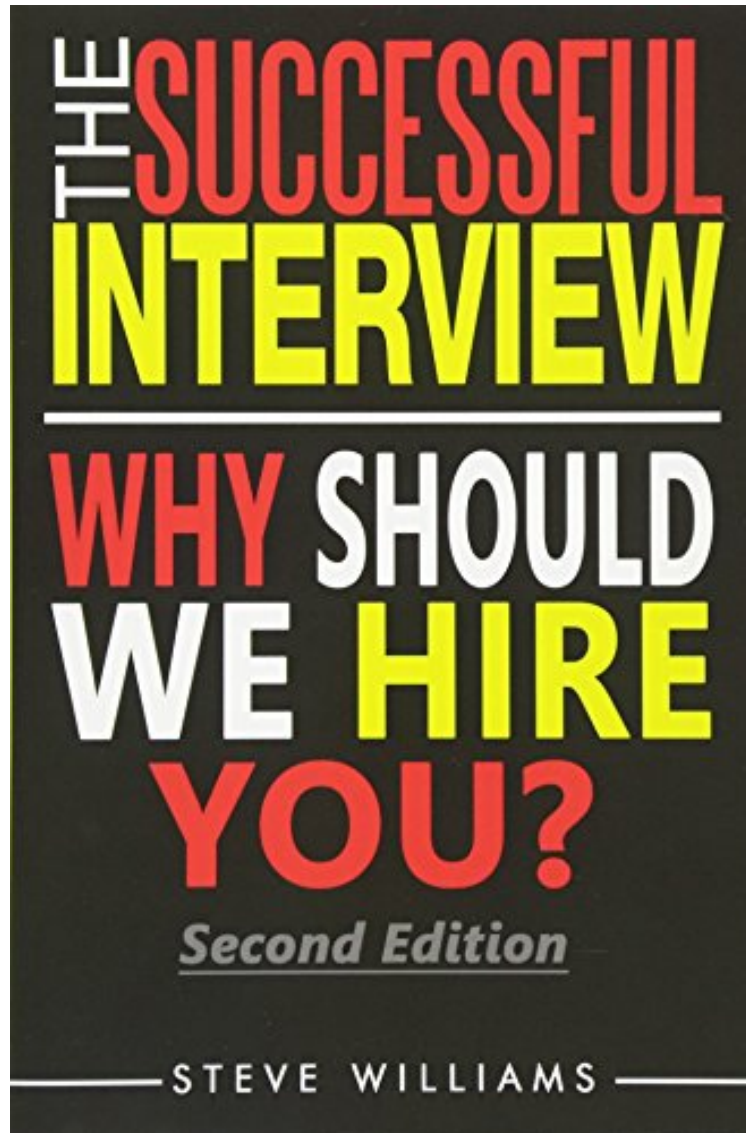


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Interview: The Successful Interview, 2nd Ed. - Why Should We Hire You?

Steve Williams

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there and psych myself out which turns me into a nervous wreck. This ends up making me perform terribly at the interview itself and I end up not getting the job. So I bought this book. This book gave me exactly what I needed to know. It gave me enough foresight to be able to walk into my interview with confidence like I've never had before! It taught me how to flip the interview around so that I had control and could decide the direction the interview was going rather than my prospective employer scrutinizing me like what usually happens. Overall its a great book and you should buy it today if you are going to an interview soon! 1 of 1 people found the following review helpful. Very good tips
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Second Edition Just Released! September 2016 Are You Ready to Land Your Dream Job And Start Making Money Today? You're about to discover how to walk into your job interview and leave with a smile, you've got the job! Facing potential employers and undergoing question after question can be a daunting task. You sit there nervously wondering if you are answering everything correctly or if they even like you. Many people go to interview after interview focusing on all the wrong things with no one to tell them what exactly to do or say. The truth of the matter is if you are having trouble with interviews and getting hired it is because you are lacking effective techniques and strategies and have not yet been trained on what to do and say during your interview. This book has step by step advice that will help you land that dream job you've always wanted. A Preview of What You Will Learn Truly Understanding Your Target Why You Need to Know Your True Value Ways To Express And Leverage Your Value Developing A Strong Resume Using Communication As A Marketing Weapon Much, much more! Here Are Some Tips Straight From the Book - One important aspect to finding the dream job is to take time to reflect and analyze what skills you bring to the table. You will not be able to convince anyone else of your value if you cannot make a list of what things you have accomplished and how those things have benefited you or a prior company. - You want the interviewer to think of you as an individual that they want on their team, someone they can work next to that can help them. A simple way to do this is to ask the interviewer questions. Asking questions relevant to the job makes you look as if you are willing to take an active role in the job and potentially have more to offer. - Make sure you explain to the interviewer the value you provided to your previous employer. Instead of saying how you did a great job for your previous employer and how hard of a worker you are say how your accomplishments created growth within the company and increased revenues or streamlined tasks to save time and payroll hours. This will make the interviewer perceive you as an asset and not just an employee. Take charge of your life today, buy this book, and ace your next interview!

"Interviews make or break you. It's really that simple. The older you get, the more you know this is the truth. There are not a lot of available jobs these days. It's very competitive market. This guide definitely teaches the interviewee great skills that can win a job. The author teaches simple but powerful techniques for answering all the tough questions. I highly recommend this guide because it is designed to enable job seekers and career changers to ace their next interview." -Herbet Colanaco "Great book, fantastic author!" -Jordan V. "My absolute favorite part of this book is his chapter on leverage and self worth. It is extremely important to know your self worth and to use it to our advantage. I see too many people who go to their interview and just leave everything in the hands of the person giving them the interview. They say, "Oh well there is nothing I can do. Either they like me or they don't". NO don't ever say that. It is your job to go into the interview and convince them WHY they should hire you and even more important how you will help them out." -Melissa Edwards "Ever since my first interview when I was a kid I have struggled with facing my interviewer. Something about the whole process of going in and being critiqued by someone who barely knows me and over something that will have a large impact on my life just shakes my nerves and makes me anxious. Reading this book has helped a lot in that regard. I now have the confidence to face my fears and walk in with my head up. After reading this I feel more prepared and ready for the uncertainties that come with interviewing. Good book, everyone could use a touch up on their interviewing skills." -Travis Miles