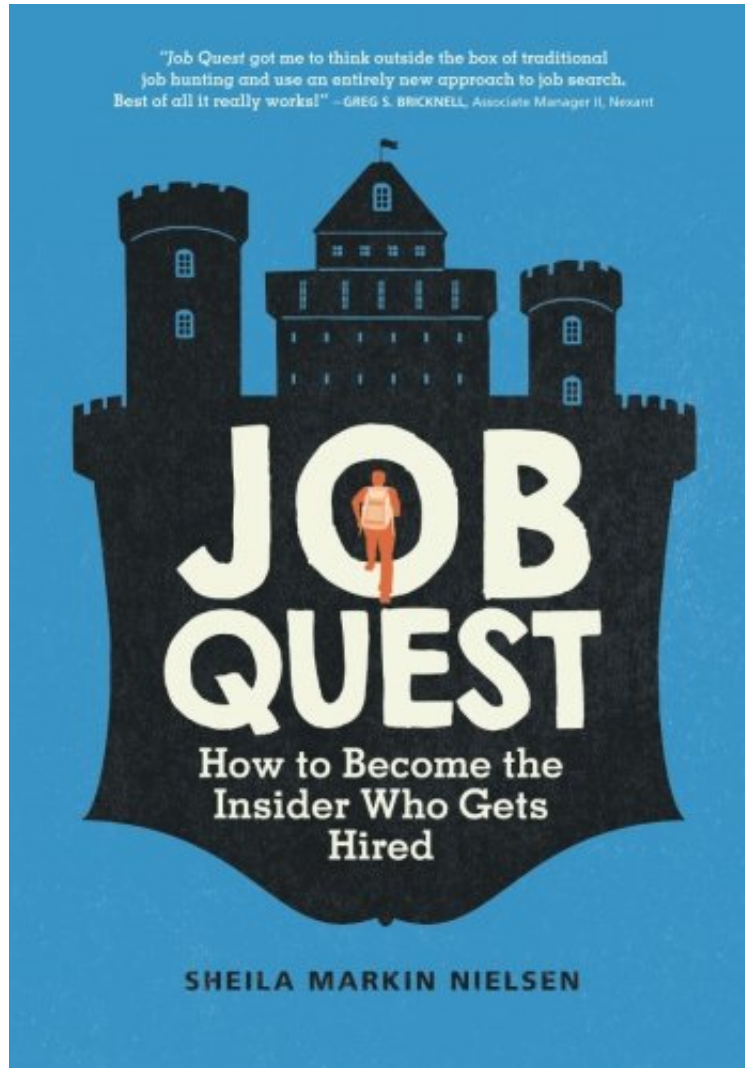


[FREE] Job Quest: How to Become the Insider Who Gets Hired

Job Quest: How to Become the Insider Who Gets Hired

Sheila Markin Nielsen

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#336084 in Books Nielsen Sheila Markin 2015-03-15Original language:EnglishPDF # 1 10.00 x .52 x 7.00l, .90 #File Name: 0692372776230 pagesJob Quest How to Become the Insider Who Gets Hired | File size: 16.Mb

Sheila Markin Nielsen : Job Quest: How to Become the Insider Who Gets Hired before purchasing it in order to gage whether or not it would be worth my time, and all praised Job Quest: How to Become the Insider Who Gets Hired:

1 of 1 people found the following review helpful. There are more nice people than you thinkBy LMI read the book and was lucky enough to talk to Sheila herself. She is totally amazing. This book made me consider my job search in a different mind frame and get back on my feet with a new attitude. Sheila analyses a job search luck that is often taken for granted and makes a very convincing conclusion that actively or passively, we build this luck on our own. I found

it very helpful that the book describes a complex choreography of networking in the fantasy categories. This makes life easier, when you look at a real situation knight, wizard or ogre. Being an outsider (no connections in the city), I am trying to break through to a new industry by applying for jobs posted online. I have got as far as the second interview and was cut out. In a week after I read the book, I have contacted two wizards, one having an opening right now. I do not know them but I tried to make the tiniest connection I could forge. I drafted my letters, explained my interest in the industry and asked to talk about it and their experience. To my amazement, they both agreed to meet me. In one talk I learned more of the real challenges and daily life of the industry than I could have imagined. Without this book and Sheila, I would hardly dare to reach out. Thank you very much for the book and your support.

1 of 1 people found the following review helpful. The art and science of networking, explained. By Karen T. Most job hunting guides focus on what I'll call the "facts" of the search -- the who and what and where of locating a job. What Sheila Nielsen brings to the conversation is the social-emotional intelligence job hunters need to be successful. She teaches how to network your way through a transition, and she does it in a way that's credible and fun to read. The cool thing is, networking is a skill set everyone needs, whether you're currently in a job search or not. And the relationships Ms. Nielsen explains how to build can keep your career moving, long after you've landed that job you really wanted.

0 of 0 people found the following review helpful. A worthwhile read. By Elizabeth M Quancard As a recruiting specialist for a large consulting firm, I can say confidently that this book explains what every recruiter wishes every candidate knew. Sheila Nielsen eloquently yet simply guides the reader through networking strategies and lays out the tools job seekers should leverage on their "quest."

In her book *Job Quest: How to Become the Insider Who Gets Hired*, Sheila Markin Nielsen spells out what so many of us already suspected, that people with personal connections, the insiders, have a tremendous advantage when it comes to landing jobs. It's not that daddy pulls the strings. Instead, it is a personal relationship that the job seeker has created with someone known and trusted by the workplace that opens the doors. In this book she tells everyone how to develop the insider advantage for their job searches through a process of rapid relationship and trust building. Ms. Nielsen illuminates the often murky experience that is a relationship-building job search by breaking the process down into a series of concrete, easy-to-follow steps. She uses a game approach and an analogy to a medieval quest to help the reader understand what to look for and how to move forward in the search. She explains what luck has to do with it (and how to create your own), how to prepare for the quest, how to get around the resume-blocking gatekeepers (the dragons who guard the hiring managers), how to find key people to connect with (your knights and wizards), what to say once you connect with them, how to continue building your connections, how to interview, when to start using the word "job," when to go for the close, and how to give back to your connections. She also provides a summary of the four overarching quest concepts, the common pitfalls, a narrative of a successful quest, and appendices with exercises to support the quest. Her advice is direct, practical, and wise, based on over 25 years of professional counseling experience. Job seekers in all stages of their careers will benefit from reading this book.

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About the Author Sheila Markin Nielsen has over 25 years of experience running her own firm as a career coach. She is an attorney with a master's degree in social work, an author, columnist, and popular public speaker. Sheila worked as a counselor before going to law school. After law school she worked as a criminal prosecutor, first in state court as an assistant district attorney in Philadelphia and Chicago, and then in federal court as an assistant U.S. attorney in Chicago. She also served on the U.S. Attorneys Office hiring team. A former chair of the Part-Time Lawyers Network of the Chicago Bar Association, Nielsen served as Executive Director of the national association Lawyers for Alternative Work Schedules (LAWS) from 1988 to 1990 before leaving to launch her own firm. Founded in 1990, Nielsen Career Consulting has assisted over 3,500 professionals in job search and career path guidance and professional development.