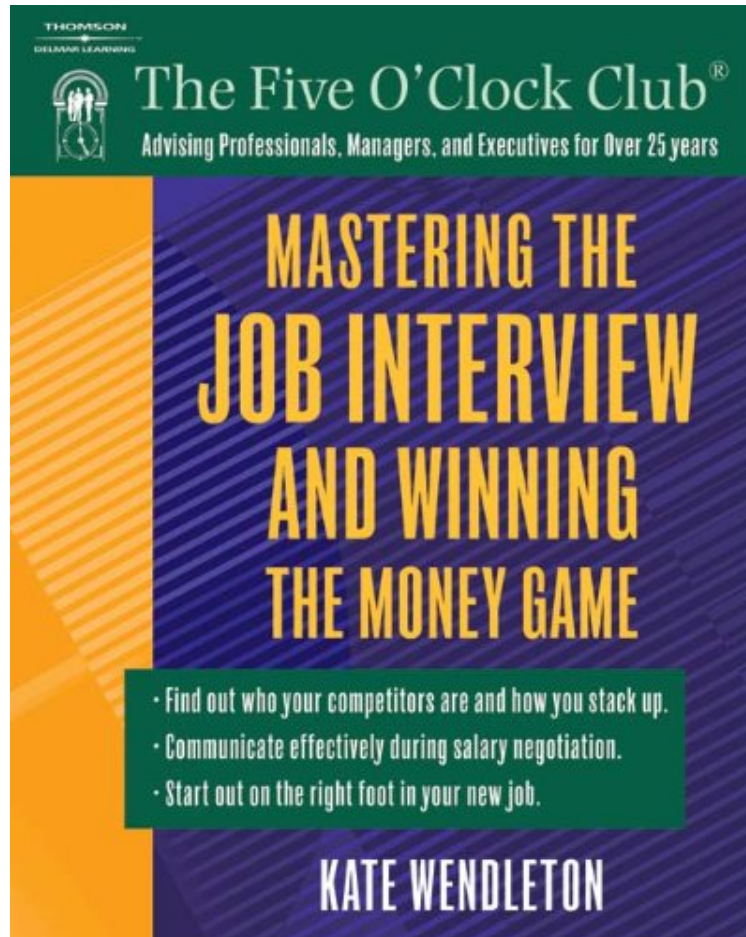


Mastering the Job Interview and Winning the Money Game (Five O'Clock Club)

Kate Wendleton

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Kate Wendleton : Mastering the Job Interview and Winning the Money Game (Five O'Clock Club) before purchasing it in order to gage whether or not it would be worth my time, and all praised Mastering the Job Interview and Winning the Money Game (Five O'Clock Club):

2 of 2 people found the following review helpful. Finally, I know how to negotiate the numbers!By Emily B.A complete set of The Five O'Clock Club books and a membership in The Five O'Clock Club was given to me earlier this year as part of a layoff package (my entire department was cut), including this book. "Mastering the Job Interview and Winning the Money Game" is the last piece of a complete program that builds from step to step, rather than a standalone book, but even if you take just a few tips from this book here and there, it will be very helpful. In the past, I've been fairly good at writing resumes and interviewing, but I'd never known how to negotiate the numbers. This book demonstrates how it can be done successfully, even for people who tend to be understated.I used the approach in

this book to both negotiate my salary higher and to negotiate my rent lower, which more than covered the entire three thousand dollar package from my former employer. Salary negotiation is a business discussion, like any other business discussion we have on a regular basis either at work or at home. Surprisingly, however, none of my friends knew how to take this approach, so I've been giving out this book as gifts.0 of 0 people found the following review helpful. Five StarsBy AndromedaAwesome and thorough text. Highly recommend. Very strategy driven and common sense oriented.0 of 0 people found the following review helpful. Five StarsBy Customervery satisfied with the product, price, service and timing

Mastering the Job Interview is for every job hunter who wants to ace the interview. It will help the job seeker to turn the job interview into a job offer. It shows the reader how to maximize a salary offer through smart negotiation. It will show the reader how to highlight their strengths and gain more power in the job interview and is complete with tips to start out on the right foot in a new position.

Consistent with the retail book publishing industry, manuscripts will not be sent out for peer review. We will send sample chapters to 5 to 7 reviewers from appropriate organizations (corporations, associations, govt, etc.) for the primary purpose of soliciting endorsements and marketing quotes.About the AuthorThe Five O'Clock Club -- where your professional success gets personal attention. Started in 1986, our mantra is that "we always do what is in the best interests of the job hunter." Our founder, Kate Wendleton, has been a career coach since 1978, when she founded The Five O'Clock Club and developed its basic methodology to help job hunters and career changers of all levels in job-search strategy groups headed by senior Five O'Clock Club-certified coaches. Kate, Five O'Clock Club coaches, and members of our management team have appeared on the Today Show, CNN, CNBC, Larry King, National Public Radio and CBS, and in The New York Times, The Economist, The Chicago Tribune, The Wall Street Journal, Fortune magazine, Business Week and other national media.