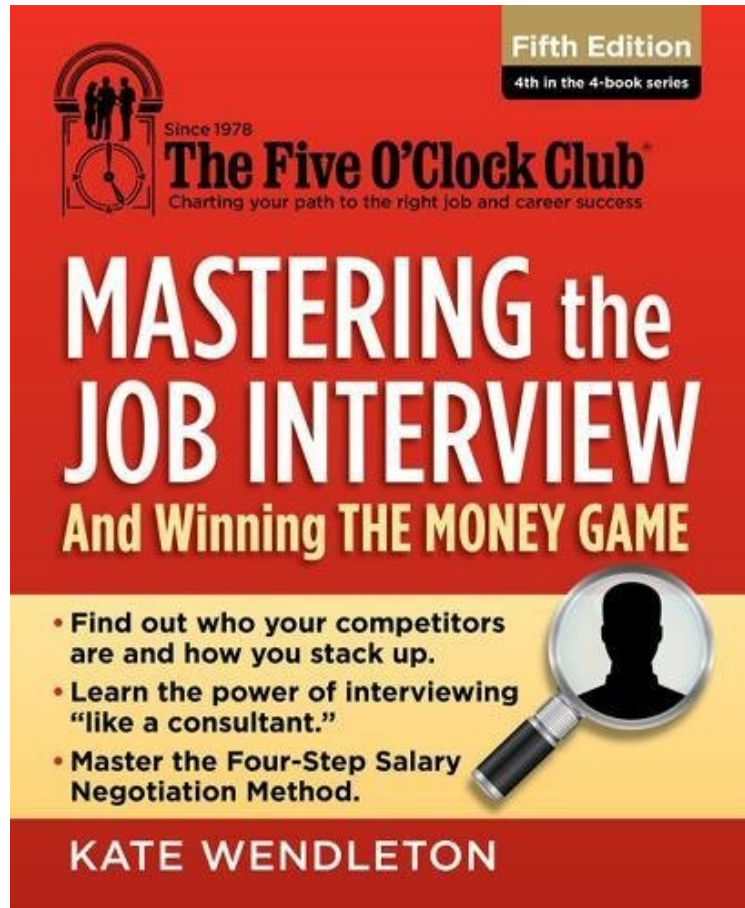


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before purchasing it in order to gauge whether or not it would be worth my time, and all praised Mastering the Job Interview: And Winning the Money Game (The Five O'Clock Club):

1 of 1 people found the following review helpful. A Little Long in the Tooth, But a Helpful Start By Mark Gazdik The Five O-Clock Club set of books are pretty useful in organizing the job search from beginning to end. But there are so many anecdotes and stories, it's almost like the author is trying to convince herself as much as the reader that "this stuff really works". The Kindle edition is fine, and the Fifth Edition really does bring the search into the present realizing that LinkedIn is the new Monster.com. This book focuses on several of the types of questions you're likely to get in an interview and how to answer tough questions. Not much new here if you've "studied" the job search or come from a college with a strong career services office. But for those new to interviewing, it would be pretty helpful. 0 of 0

people found the following review helpful. Best book on job huntingBy JRThis is by far the best book on job hunting out there. It is smart and not boring. Most job hunting books will put you to sleep. After reading this book I we old always get a second interview. I was able to switch careers and land an awesome job that I had little experience in. This book has changed my life. Better career means better life.0 of 0 people found the following review helpful. Recommended for job seekers and career changersBy CustomerI use this book with all my career coaching clients. With the other 3 books in the Wendleton series, I consider these the best in class in terms of practical advice combined with creating the right mind set for a job search.

MASTERING THE JOB INTERVIEW AND WINNING THE MONEY GAME is for every job hunter who wants to ace the interview to turn that interview into a job offer and to maximize the salary potential. Learn how to beat the competition and negotiate the best salary, whether you're looking for \$20,000 or \$500,000. This book will teach you to gain more power in the job interview, find out who your competitors are and how you stack up, use the follow-up checklist to turn interviews into offers, make reference checking work in your favor, communicate effectively during salary negotiation, start out on the right foot in your new job. MASTERING THE JOB INTERVIEW AND WINNING THE MONEY GAME is based on the highly successful methodology used at The Five O'Clock Club, where the average job hunter finds a new satisfying job in half the time of those who are not using our program.

PART ONE: THE CHANGING JOB-HUNTING PROCESS AND CONTROLLING YOUR JOB-SEARCH CAMPAIGN. PART TWO: PREPARING FOR THE INTERVIEW. PART THREE: THE FIVE O'CLOCK CLUB APPROACH TO INTERVIEWING. PART FOUR: TURNING JOB INTERVIEWS INTO OFFERS: THE BRAINIEST PART OF THE JOB-SEARCH PROCESS. PART FIVE: THE FIVE O'CLOCK CLUB APPROACH TO SALARY NEGOTIATION: A FOUR-STEP STRATEGY. PART SIX: KEEPING IT GOING AFTER YOU'VE GOTTEN THE JOB YOU WANT. PART SEVEN: WHAT IS THE FIVE O'CLOCK CLUB? "WHERE PROFESSIONAL SUCCESS GETS PERSONAL ATTENTION". Index. About the Author The Five O'Clock Club -- where your professional success gets personal attention. Started in 1986, our mantra is that "we always do what is in the best interests of the job hunter." Our founder, Kate Wendleton, has been a career coach since 1978, when she founded The Five O'Clock Club and developed its basic methodology to help job hunters and career changers of all levels in job-search strategy groups headed by senior Five O'Clock Club-certified coaches. Kate, Five O'Clock Club coaches, and members of our management team have appeared on the Today Show, CNN, CNBC, Larry King, National Public Radio and CBS, and in The New York Times, The Economist, The Chicago Tribune, The Wall Street Journal, Fortune magazine, Business Week and other national media.